

CURRICULUM VITAE

July 1, 2020.

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Education:

2012 Awarded Doctor of Economics degree, Kyoto University
Dissertation title: *Postwar Japan's Mineral Industry: A Comparative History of Its Procurement System and Sogo Shosha [Sengo Nihon no Shigen Bijinesu]*

1992-1995 Doctoral Program in Graduate School of Economics, Kyoto University.
Completion of Doctoral Program course work.

1990-1992 Master Program in Graduate School of Economics, Kyoto University.
Awarded Master of Economics degree.

1986-1990 Faculty of Economics, Kyoto University.
Awarded the degree of Bachelor of Economics.

Areas of Specialization:

Japanese Economic & Business History
Industry Studies
Natural Resource Economics

Awards, and Honors:

2012 19th JAIBS Academic Award for the Best Book of the Year, Japan Academy of International Business Studies

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2012 16th JSDS Academic Award, Japan Society for Distributive Sciences

Research and Professional Experience:

2018-present Professor of Business History of Modern Japan at Graduate School of Economics, Kyoto University.

2014-2018 Associate Professor of Business History of Modern Japan at Graduate School of Economics, Kyoto University.

2009-2014 Professor of Japanese Economic & Business History at Faculty of Economics, Nagoya City University.

1998-2009 Associate Professor of Japanese Economic & Business History at Faculty of Economics, Nagoya City University.

1995-1998 Assistant Professor of Japanese Economic History at Faculty of Economics, Nagoya City University.

Membership of Academic Societies:

Business History Society of Japan (BHSJ) 1993-present

2017-present Executive Committee member

2017-present JBHR Editorial Committee member

2017-2018 Chief secretary of Steering Committee of 54th Congress of BHSJ

2015-2016, 2019-present BHSJ Best Paper Award Committee member

2013-2016 Councilor, International Exchange Committee member

2013-2014 Conference Committee member

1999-2004 Editorial Committee member for *Japanese Yearbook on Business History* (English-language journal)

The Society for Industrial Studies, Japan 1993-present

2020-present Executive Board member

Japan Society for Distributive Sciences (JSDS) 1997-present

2012-present International Exchange Committee member (2014-present Chair of the committee)

2011-present Executive Board member

2016-2017 Chief secretary of Steering Committee of 31st General Meeting

2012 Program Organizing Committee member of 26th General Meeting

2014-2017 Award Selection Committee member

2011-2014 Secretary of Chubu Branch

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Japan Academy of International Business Studies (JAIBS) 2010-present
The Iron and Steel Institute of Japan (ISIJ) 2016-present

Japan Scholarly Association for Asian Management (JSAAM) 2018-present
2018-present Councilor

PUBLICATION

January 1, 2019.

Books (in Japanese):

1. Shioji, Hiromi and Akira Tanaka eds., *East Asia's Competitive Industries: Divergence of International Production Networks [Higashi-Ajia Yui Sangyo]*, Chuokeizai-sha, Tokyo, 2020.
2. Tanaka, Akira, *Postwar Japan's Mineral Industry: A Comparative History of Its Procurement System and Sogo Shosha [Sengo Nihon no Shigen Bijinesu]*, The University of Nagoya Press, Nagoya, 2012.
3. Shimada, Katsumi, Huang Xiaochun and Akira Tanaka, *Sogo Shosha: Strategy and Structure of Interfirm Business [Sogo Shosha: Shoken no Kozo Henka to 21 Seiki Senryaku]*, Minerva Publishing, Kyoto, 2003.

Book Chapters (in English):

1. Tanaka, Akira and Yue Wang, "Transferring home-grown management practices: The case of Toyota in China," in Anil K. Gupta, Toshiro Wakayama, Srinivasa Rangan ed., *Global Strategies for Emerging Asia*, Jossey-Bass, San Francisco, 115-138, 2012.
2. Tanaka, Akira and Yue Wang, "Understanding business group governance in China," in Yue Wang and P. Ramburuth ed., *Thirty Years of China's Economic Reform: Institutions, Management Organizations and Foreign Investment*, Nova Science Publishers: New York, 87-95, 2010.

Articles and Conference Papers (in English):

1. Wang, Yue, Akira Tanaka and Xiaochun Huang, "From long-term contract to market: An RBC perspective on international negotiations of iron ore prices in the Asia-Pacific region, 2009-2010," *International Negotiation*, vol.25, issue 2, May 7, 2020, 345-371. [DOI: <https://doi.org/10.1163/15718069-25131243>]. (Refereed)
2. Tanaka, Akira, "International comparison of resource procurement system: Vertical integration vs. long-term contract," presented at 15th Conference of International Federation of East Asian Management Associations, June 18-19, 2019, Kyoto, Japan.
3. Isomura, Masahiko and Akira Tanaka, "Highly competitive steel industry in East Asia," presented at 15th Conference of International Federation of East Asian Management Associations, June 18-19, 2019, Kyoto, Japan.

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4. Huang, Xiaochun and Akira Tanaka, "Industrial organization of China's steel industry and the restructuring of Asia-Pacific iron ore market," 29th Annual Conference of Chinese Economics Society of Australia (CESA), University of Western Australia, July 12-14, 2017, Perth, Australia.
5. Tanaka, Akira and Xiaochun Huang, "Structural change in mass-procurement systems: China's iron and steel industry and the global iron ore market," presented at 1st World Congress on Business History/ 20th Congress of the European Business History Association (WCBH/EBHA), August 25-27, 2016, Bergen, Norway.
6. Tanaka, Akira, "Resource nationalism and the supply of iron ore to the US and Japanese steel industry," presented at XVIIth World Economic History Congress (WEHC), August 6, 2015, Kyoto, Japan.
7. Tanaka, Akira, "A comparative historical study of resource networks: The case of ferrous raw materials, Japan and Korea," presented at 2014 Japan-Korea Business History Conference/ 50th Congress of Business History Society of Japan (BHSJ), September 12, 2014, Tokyo, Japan.
8. Tanaka, Akira, "The changing business models of postwar Japan's sogo shosha," *Japanese Research in Business History*, No.30, 65-84, 2013. **(Refereed)**
9. Wang, Yue and Akira Tanaka, "From hierarchy to hybrid: The evolving nature of inter-firm governance in China's automobile groups," *Journal of Business Research*, vol.64, no.1, 74-80, 2011. **(Refereed)**
10. Tanaka, Akira, "The role of sogo shosha in mass procurement system of resource: Japan's develop-and-import scheme of iron ore in 1960s," presented at Asia-Pacific Economic and Business History Conference 2009 (APEBH), February 19, 2009, Tokyo. **(Refereed)**
11. Tanaka, Akira and Yue Wang, "Business group governance in China: The case of Tianjin Automotive Group," presented at 3rd IACMR (International Association for Chinese Management Research) Biennial Conference, June 19-22, 2008, Guangzhou, China. **(Refereed)**
12. Tanaka, Akira (2008), "Why were *sogo shosha* needed?: Japan's develop-and-import scheme of iron ore in the 1960s," *Oikonomika*, NCU, vol.44, no.3&4, 171-194.

* Following works are all written in Japanese, though the Japanese titles are omitted.

Book Chapters (in Japanese):

1. Tanaka, A., "Global strategy of sogo shosha," in M. Saito and H. Sakuma ed., *Global Competition, Distribution, and Marketing [Gurobaru Kyoso to Ryutsu, Maketingu]*, Minerva Publishing, Kyoto, 135-155, 2018.
2. The Editorial Committee of the History of Aichi Prefecture ed., *The History of Aichi Prefecture, Appendices 36 Modern Time*, Aichi Prefecture, 1,014 pages, 2017 (Editorial Committee member).
3. Tanaka, A., "Global competition among Japan's - and Korea's steel companies," in T. Kikkawa et.al. ed., *Inter-Firm Competition in Asia [Ajia no Kigyo-kan Kyoso]*, Bunshindo Publishing, Tokyo, 118-137, 2015.
4. Zhang, Jiaming and A. Tanaka, "China's shipbuilding industry under the world's ship market change," Y. Inoue ed., *Economic Growth of Japan and Asia [Nihon to Ajia no Keizai Seicho]*, Koyo Shobo, 60-85, Kyoto, 2015.
5. Tanaka, A., "The evolution of Toyota production system," in S. Nakanishi ed., *The History of Japanese Economy [Nihon Keizai no Rekishi]*, The University of Nagoya Press, Nagoya, 296-297, 2013.
6. Tanaka, A., "The new trends for sogo shosha," in Y. Oishi and Y. Yamaguchi ed., *The New Trends in Global Marketing [Gurobaru Maketingu no Shin Tenkai]*, Hakuto-Shobo Publishing Company, Tokyo, 79-97, 2013.
7. Tanaka, A., "Sogo shosha and corporate complexes: Diversification and inner-complex transaction," in M. Shimotani and T. Suzuki ed., *Path to the Economic Power, '1955-1985 [Keizai Taikoku'e no Kiseki, 1955-1985]*, Minerva Publishing, Kyoto, 75-107, 2010.
8. Tanaka, A., "Intermediary distribution in Japan during the Lost Decade," in T. Nakagami ed., *Distribution in Japan during the Lost Decade [Ushinawareta 10 nen'to Nihon no Ryutsu]*, Bunrikaku, Kyoto, 115-135, 2009.
9. Tanaka, A., "Vertical integration vs. alliance and long-term contract: US Steel and Mitsui & Co.," in H. Shiomi and T. Kikkawa ed., *Strategies of Japanese and US Companies for Global Competition [Nichibei Kigyo no Gurobaru Kyoso Senryaku]*, The University of Nagoya Press, Nagoya, 264-282, 2008.
10. Tanaka, A., "Iron and steel: Transfer and modification of Japan model," in H. Shioji ed., *Competitiveness of the East Asian Industries: Its Factors and Structure [Higashi-Ajia Yui Sangyo no Kyoso-ryoku]*, Minerva Publishing, Kyoto, 15-49, 2008.
11. Tanaka, A., "A Japanization in the Chinese automotive industry: The case of Tianjin Automobile Group, 1996-2000," in H. Shiomi ed., *Chinese Automobile Industry in Transitional Economy [Ikoki no Chugoku Jidosha Sangyo]*, Nihon Keizai Hyoronsha, Tokyo, 15-47, 2001.
12. Tanaka, A., "Steel industry in the 'mega-competition age'", in Workshop of Faculty of Economics, NCU, *Made in Japan' in the 21st Century [Meido-in-Japan no 21 Seiki-zo]*, Minerva Publishing, Kyoto, 38-73, 1998.

13. *Fifty Years of JFTC [Nihon Boeki-kai Goju-nenshi]*, Japan Foreign Trade Council, Inc., Tokyo, 1998 (Co-leader of the Editorial Committee).

Articles and Papers (in Japanese):

1. Tanaka, Akira, "From mass production to mass recycling of iron and steel: An exploratory study," *The Economic Review*, Kyoto University Economic Society, vol.194, no.2, 1-16, 2020.
2. Tanaka, Akira and Masahiko Isomura, "Competitiveness of the Japanese, Korean, and Chinese Steel Industries," *The Economic Review*, Kyoto University Economic Society, vol.193, no.4, 19-40, 2019.
3. Tanaka, A., "Competitive advantage of East Asian companies," *Journal of Asian Management Studies*, no. 25, 115-125, 2019. **(Refereed)**
4. Luo, Xianping and A. Tanaka, "Construction of a closed-loop recycling system: Case study on recycled plastics derived from home appliances," *Annals of the Society for Industrial Studies, Japan*, no.34, 113-128, 2019. **(Refereed)**
5. Park, Joh-Hwan, Dal-Young Chun and A. Tanaka, "The impact of private label's sequential introduction on consumer's brand choice probability," *Distributive Studies*, no.42, 119-131, 2018.
6. Tanaka, A. and Xianping Luo, "Understanding the home appliances recycling system in Japan: Institutions, cooperation, and competition," *Annals of the Society for Industrial Studies, Japan*, no.33, 75-91, 2018. **(Refereed)**
7. Tanaka, A., X. C. Huang and S. Kojo, "Rare-earths crisis and sogo shosha," *Annals of the Society for Industrial Studies, Japan*, no.31, 27-39, 2016. **(Refereed)**
8. Kojo, Shion, X. C. Huang and A. Tanaka, "Towards the cooperation between China and Japan on rare earths for Asia," *Journal of International Asian Community*, vol.3/4, 128-132, 2014. **(Refereed)**
9. Huang, X. C., A. Tanaka and S. Kojo, "Between procurement of resource and cooperation in technology," *Studies in the Humanities: Social Sciences*, no.32, 45-65, 2014.
10. Tanaka, A., "Structural change in global iron ore market and Japan's procurement system," *Annals of the Society for Industrial Studies, Japan*, no.28, 59-71, 2013. **(Refereed)**
11. Tanaka, A., "The big six corporate complexes in the twilight: Early 2000s in Japan," *Doshisha Shogaku*, vol.64, no.5, 36-57, 2013.
12. Ding, Yi and A. Tanaka, "Inter-firm network and social network in China: The case of Wenzhou lighter industry," *Oikonomika*, vol.45, no.3&4, 37-51, 2008.
13. Isomura, M and A. Tanaka, "Centralized purchasing system of automotive steel sheet: A comparative analysis," *Oikonomika*, NCU, vol.45, no.1, 21-42, 2008.
14. Tanaka, A., "Sogo shosha's iron ore business: The case of Mitsui & Co., Ltd.," *Distribution*

- Studies: The Annual Report of Japan Society for Distributive Science (JSDS)*, no.19, 82-86, 2006.
15. Tanaka, A., "A new phase for the Six Major Corporate Complexes and sogo shosha," *Chemical Economy [Kagaku Keizai]*, vol.51, no.7, 86-94, 2004.
 16. Tanaka, A., "General trading companies' formation and reformation: Based on 'shoken' concept", *Organizational Science [Soshiki Kagaku]*, vol.37, no.3, 42-52, 2004.
 17. Tanaka, A. "21st-century-style sogo shosha," *Chemical Economy [Kagaku Keizai]*, vol.50, no.7, 46-54, 2003.
 18. Tanaka, A., "Toyota's supplier system in UK", *Oikonomika*, NCU, vol.39, no.3&4, 27-36, 2003.
 19. Tanaka, A., "Toyota's supplier system in UK," in Institute of Industrial Districts, Meijo University, *Activities of Toyota Motor Corporation and its Parts Suppliers in the U.K. [Eikoku ni okeru Toyota Jidosha to sono Buhin Meka ni kansuru Chosa Hokoku-sho]*, 67-77, 2002.
 20. Tanaka, A., "Shoshas' functions on 'tied dealing' of steel sheets", *Distribution Studies: The Annual Report of Japan Society for Distributive Science (JSDS)*, no.12, 91-103, 1999.
 21. Tanaka, A. and H. Shiomi, "The Japanization into an interfirm system in the Chinese automotive industry: The case of Tianjin Automobile Group," *Oikonomika*, NCU, vol.35, no.2, 1-23, 1998.
 22. Tanaka, A., "The behavior of Japanese steel enterprises in the 'mega-competition age'", *Oikonomika*, NCU, vol.34, no.2, 21-42, 1997.
 23. Tanaka, A., "'Mega-competition' that Japanese steel industry have faced with: 'Price destruction' of steels 1990-1995", *Oikonomika*, NCU, vol.34, no.1, 43-62, 1997.
 24. Tanaka, A., "Relations among sogo shosha, steel traders and steelmakers: The development-and-import of iron ore", *Annals of the Society for Industrial Studies, Japan*, no.10, 65-74, 1995.
 25. Tanaka, A., "The development-and-import of iron ore: The relationship between steel companies and the sogo shosha", *The Economic Review*, Kyoto University Economic Society, vol.154, no.5, 66-89, 1994.
 26. Tanaka, A., "Competition between the general trading companies in iron ore business", *The Economic Review*, Kyoto University Economic Society, vol.149, no.4・5・6, 107-124, 1992.

Book Reviews (in Japanese):

1. Tanaka, A., "Book review: K. Taomoto's *The Nature of Sogo Shosha [Sogo Shosha no Honshitsu]*," *Japan Business History Review*, vol.54, no.3, 61-63.
2. Tanaka, A., "Book review: T. Tanaka's *Research on Sogo Shosha: Origins, Establishment, and Development [Sogo Shosha no Kenkyu]*," *Annals of the Society for Industrial Studies, Japan*, no.30, 183-184, 2015.
3. Tanaka, A., "Book review: N. Kawabata's *Structure and Dynamism of the Iron and Steel Industry in East Asia [Higashi-Ajia Tekkogyo no Kozo to Dainamizumu]*," *Annals of the Society for Industrial Studies, Japan*, no.21, 157-158, 2006.

4. Tanaka, A., “Book review: N. Kagotani’s *The Asian International Trade Order and Modern Japan [Ajia Kokusai Tsusho Chitsujo to Kindai Nippon]*,” *Japan Business History Review*, vol.39, no.2, 87-89, 2004.
5. Tanaka, A., “Book review: Yuan Zhija’s *Japanese and American Production System in China [Chugoku ni Ikiru Nichibei Seisan Shisutemu]*,” *Japan Business History Review*, vol.37, no.4, 125-128, 2003.
6. Tanaka, A., “Book review: Seigo Mizota ed. ‘IT-Revolution’ and Industrial New Wave [*IT Kakumei to Sangyo Nyu-Wehbu*],” *The Shakaikagaku-Nenpo (The Annual Bulletin of Social Science)*, Senshu University, no.37, 225-231, 2003.
7. Tanaka, A., “Book review: K. Shimada’s *Interfirm System [Kigyo-kan Shisutemu]*,” *Annals of the Society for Industrial Studies, Japan*, no.14, 90-92, 1998.
8. Tanaka, A., “K. Shimada’s *Interfirm System*,” *Trade and Tariff [Boeki to Kanzei]*, vol.46, no.8, 64, 1998.

Other Works (in Japanese):

1. The Editorial Committee of the History of Aichi Prefecture ed., *The History of Aichi Prefecture, Volume 9, Postwar Period [Aichi-kenshi, Tsushi-hen 9, Gendai]*, 2020.
2. The Editorial Committee of the History of Aichi Prefecture ed., *The History of Aichi Prefecture, Volume 10, Appendixes [Aichi-kenshi, Tsushi-hen 10, Nenpyo, Sakuin]*, 2020.
3. Tanaka, A. “The rapid economic growth and the oil crisis,” *The Weekly Economist [Shukan Ekonomisuto]*, 35, Jan. 16, 2018.
4. Tanaka, A., “International comparison of resource procurement system: The case of iron ore,” in *Seeking the Turning Point of Japan’s Iron and Steel Technology*, The Iron and Steel Institute of Japan, 1351-1374, 2015.
5. Tanaka, A., “Evolution of Toyota Production System,” in S. Nakanishi ed., *History of Japanese Economy [Nihon Keizai no Rekishi]*, The University of Nagoya Press, Nagoya, 296-297, 2013.
6. Industrial History Research Group, *Tradition and Breakthrough of Manufacturing in Nagoya Area [Sangyo Seisaku Kenkyukai, Sangyo-shi Bunkakai, Nagoya Chiiki no Monozukuri no Dento to Hiyaku]*, NCU and Nagoya City, 2008 (leader).
7. Tanaka, A., “Sogo shosha’s global activities,” in Y. Kato supervising ed., JSDS ed., *The Subject-Book on Modern Distribution [Gendai Ryutsu Jiten]*, Hakuto Shobo Publishing Company, 114-115, 2006.
8. Tanaka, A., “Japan model and China,” presented at NCU Forum in Economics: The New Phase of Chinese Iron and Steel Industry, 2006.
9. Tanaka, A., “Brief history of sogo shosha’s nonfuel material business: Walking through several Australian mines,” *JFTC Monthly*, no.628, 57-59, 2005.
10. Tanaka, A., “Report: Japanese automobile transplants in Tianjin, China” (Part of “Tianjin Aisan

Automobile Parts Co., Ltd. (TAC)”), in *2003 Annual Bulletin of Institute of Industrial Districts, Meijo University [Meijo Daigaku Chiiki Snagyo Shuseki Kenkyujo Chosa-Kenkyu Hokokusho 2003nendo]*, 69-72, 2004.

11. Tanaka, A., “A Japanization in the Chinese automotive industry: The case of Tianjin Automobile Group, 1996-2000”, *The Meijo Review*, Meijo University, vol.2, no.2, 43-52, 2001.
12. Tanaka, A., “Historical studies in Japan, 1998” (Part of “economy and society in postwar Japan”), *Shigaku=Zasshi*, vol.CVIII, no.5, 193-196, 1999.
13. Tanaka, A., “The postwar chronology on US-Japan relational business history,” in H. Shiomi and I. Hori ed., *US-Japan Relational Business History [Nichibei Kankei Keiei-shi: Kodo Seicho kara Genzai made]*, The University of Nagoya Press, Nagoya, 367-387, 1998.
14. Tanaka, A. “Report: Japanese business history in 1996” (Part of “postwar period”), *Japan Business History Review*, vol.33, no.1, 44-49, 1998.