

第7回 再エネ講座公開研究会  
科学研究費基盤A成果報告会

# 電力小売全面自由化が小売価格に与える影響に 関する実証研究

## Empirical Study on the Impacts of Electricity Retail Market Full Liberalization on Power Retail Prices

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# 1 自由化政策の歴史と背景

# 日本電力小売市場政策の歴史

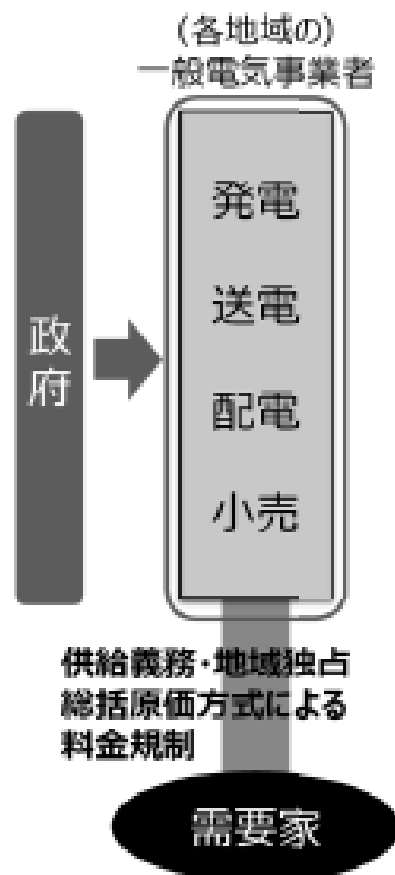


研究問題：自由化政策が家庭小売電価に与えた影響

# 自由化改革政策

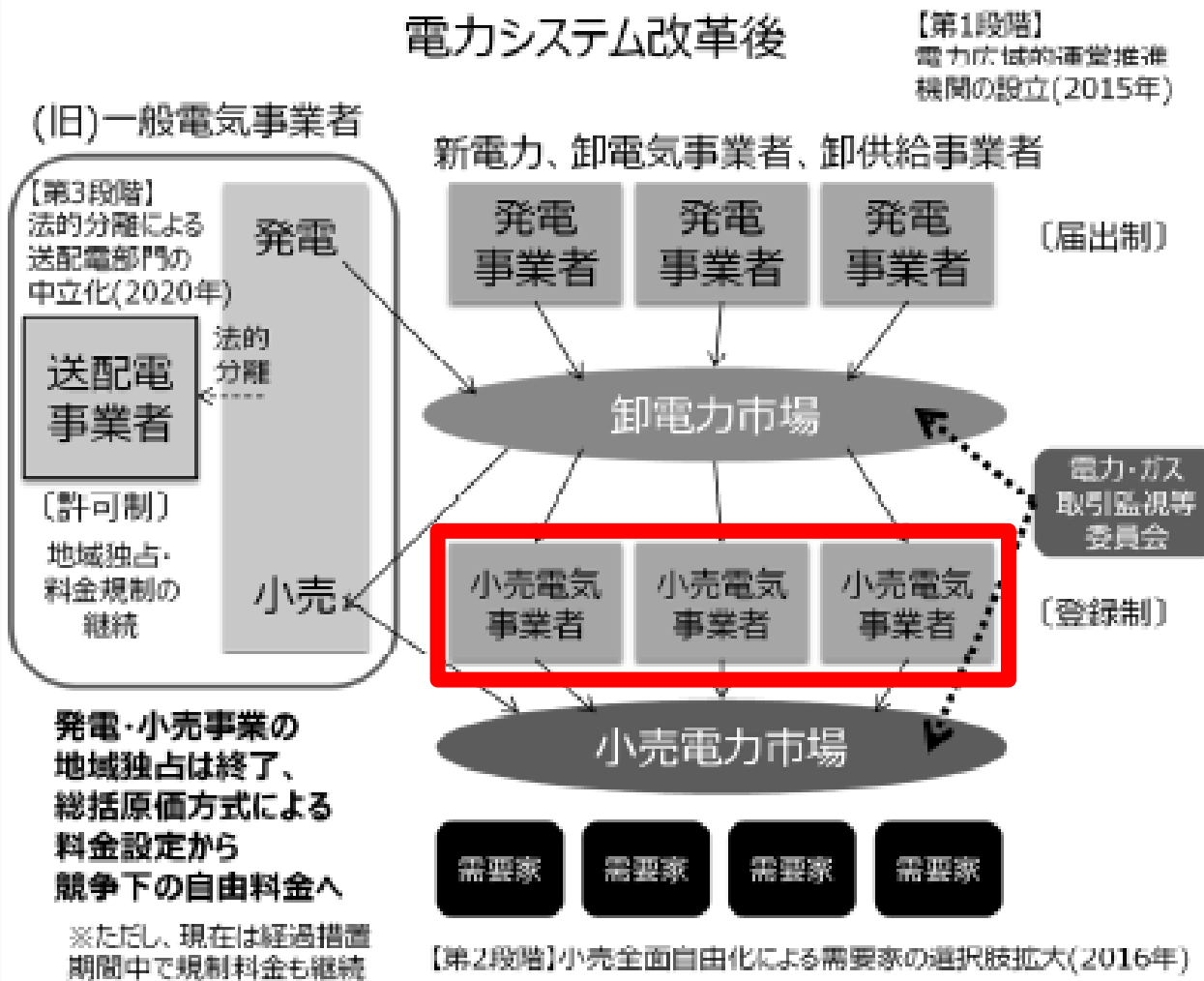
## 垂直統合的・地域独占市場

### 従来 of 事業体制

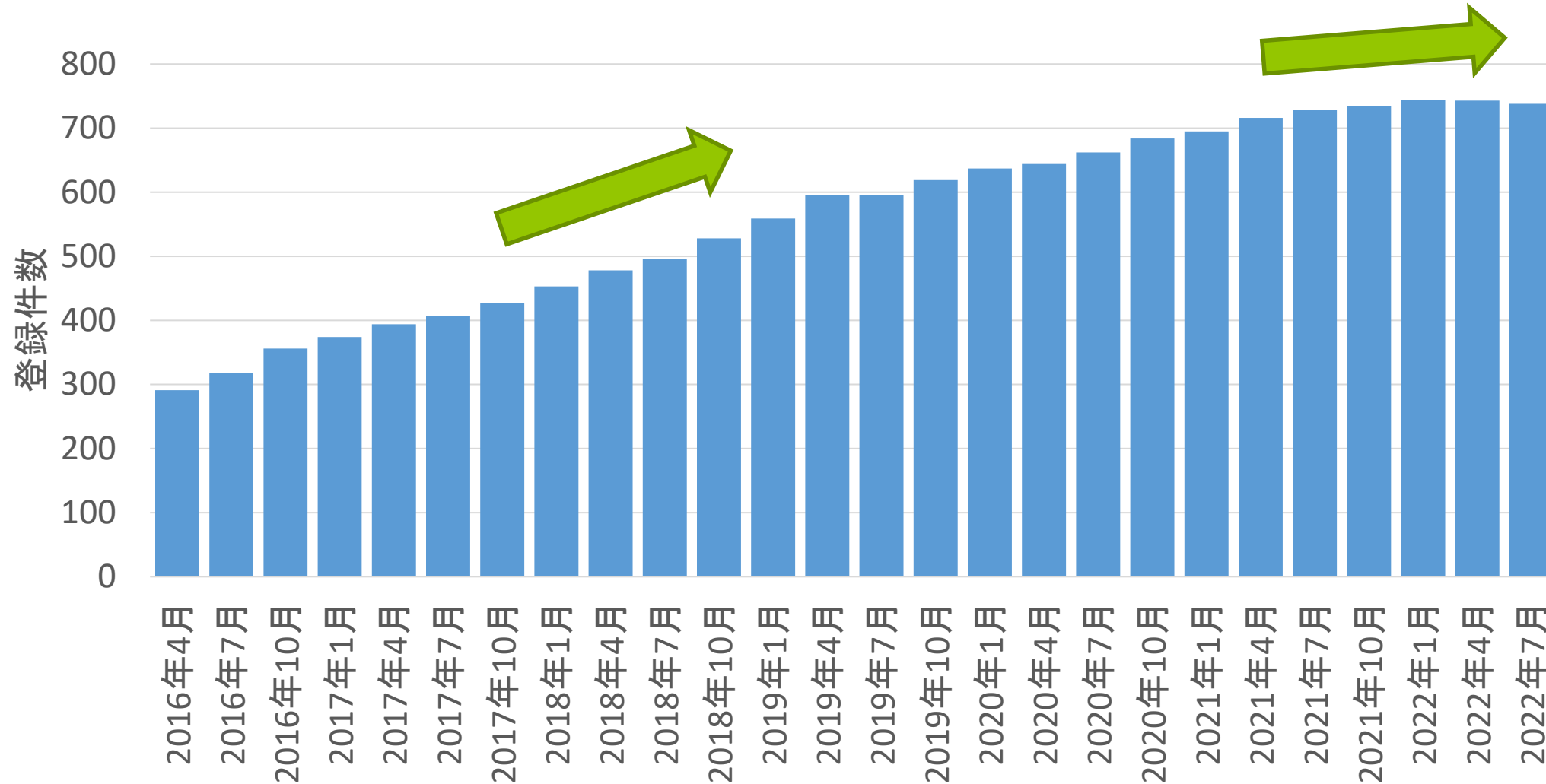


## 水平分業的分散型市場

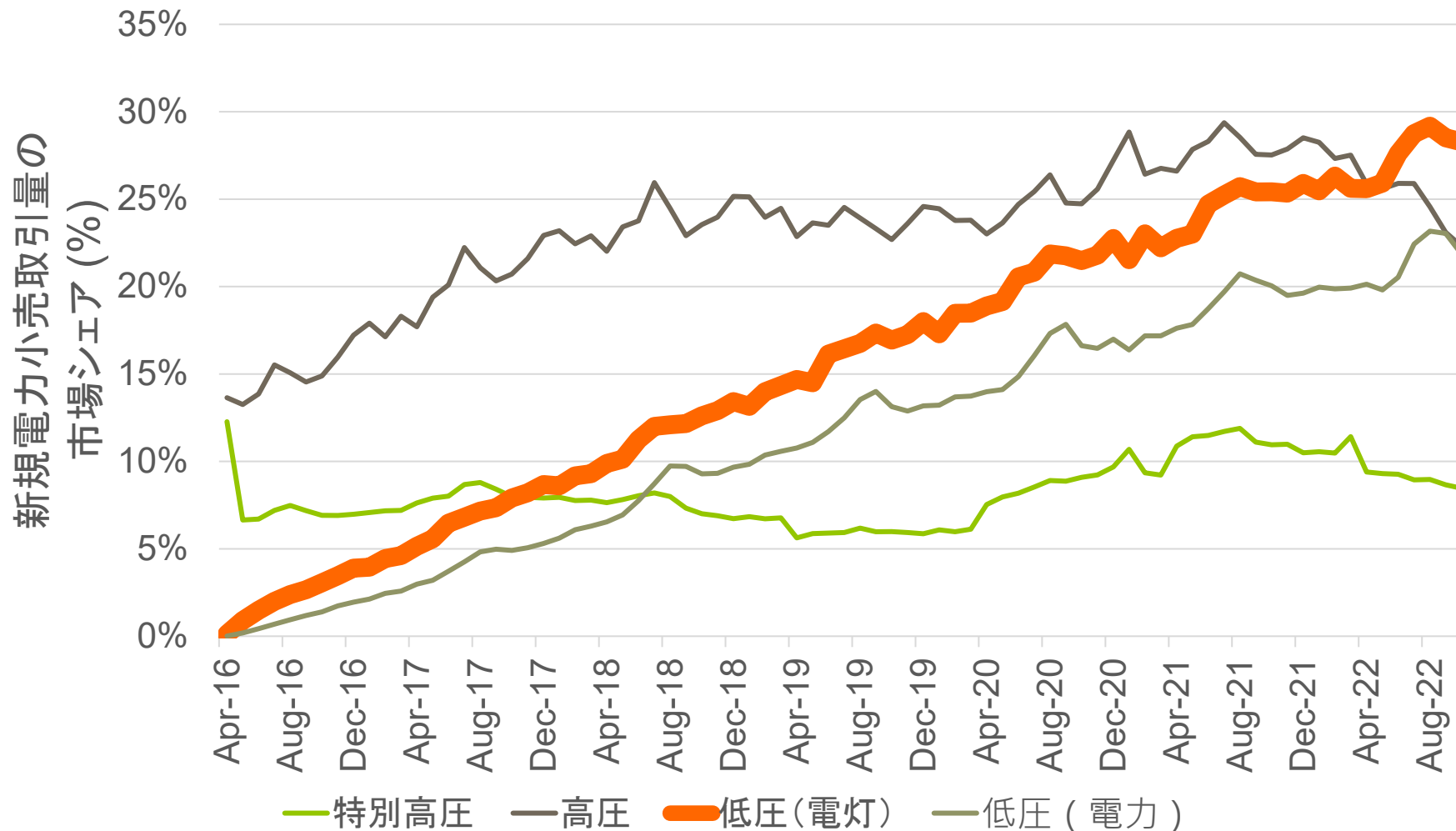
### 電力システム改革後



# 自由化改革政策の効果(I): 小売電気事業者の登録件数の推移



# 自由化改革政策の効果(II): 新規電力小売取引量の市場シェア

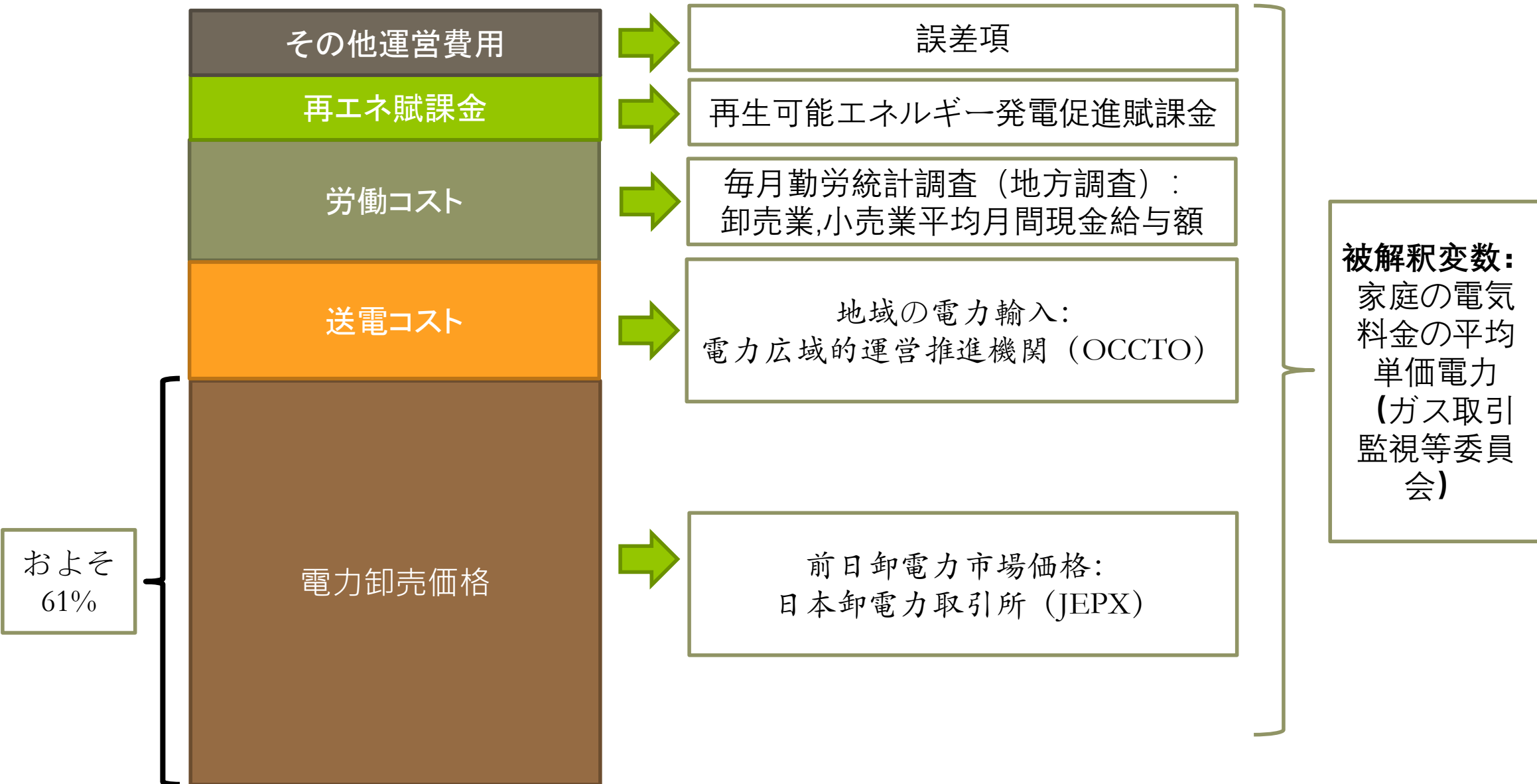


研究問題：自由化政策が家庭小売電価に与えた影響

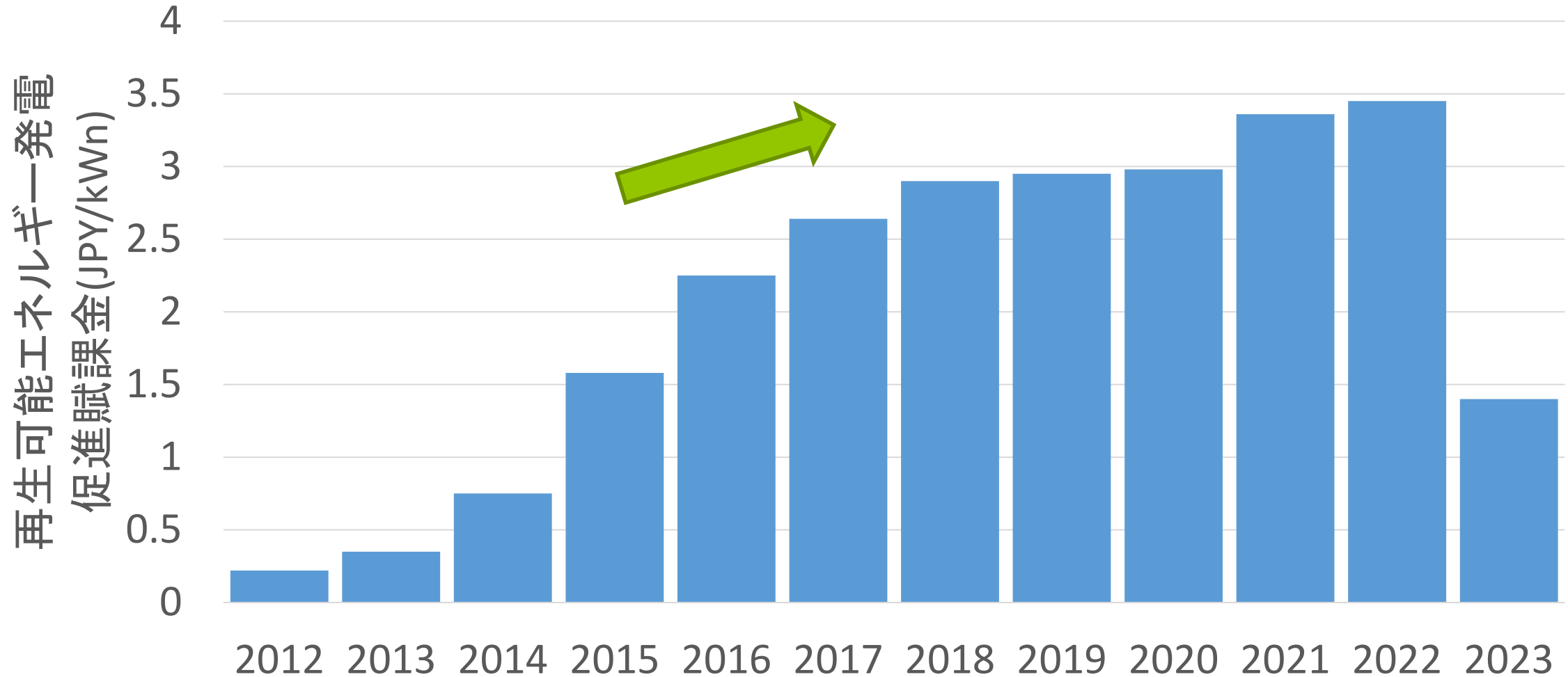
## 2 データセット、モデル、 および識別戦略



# 電力小売価格のコスト構造

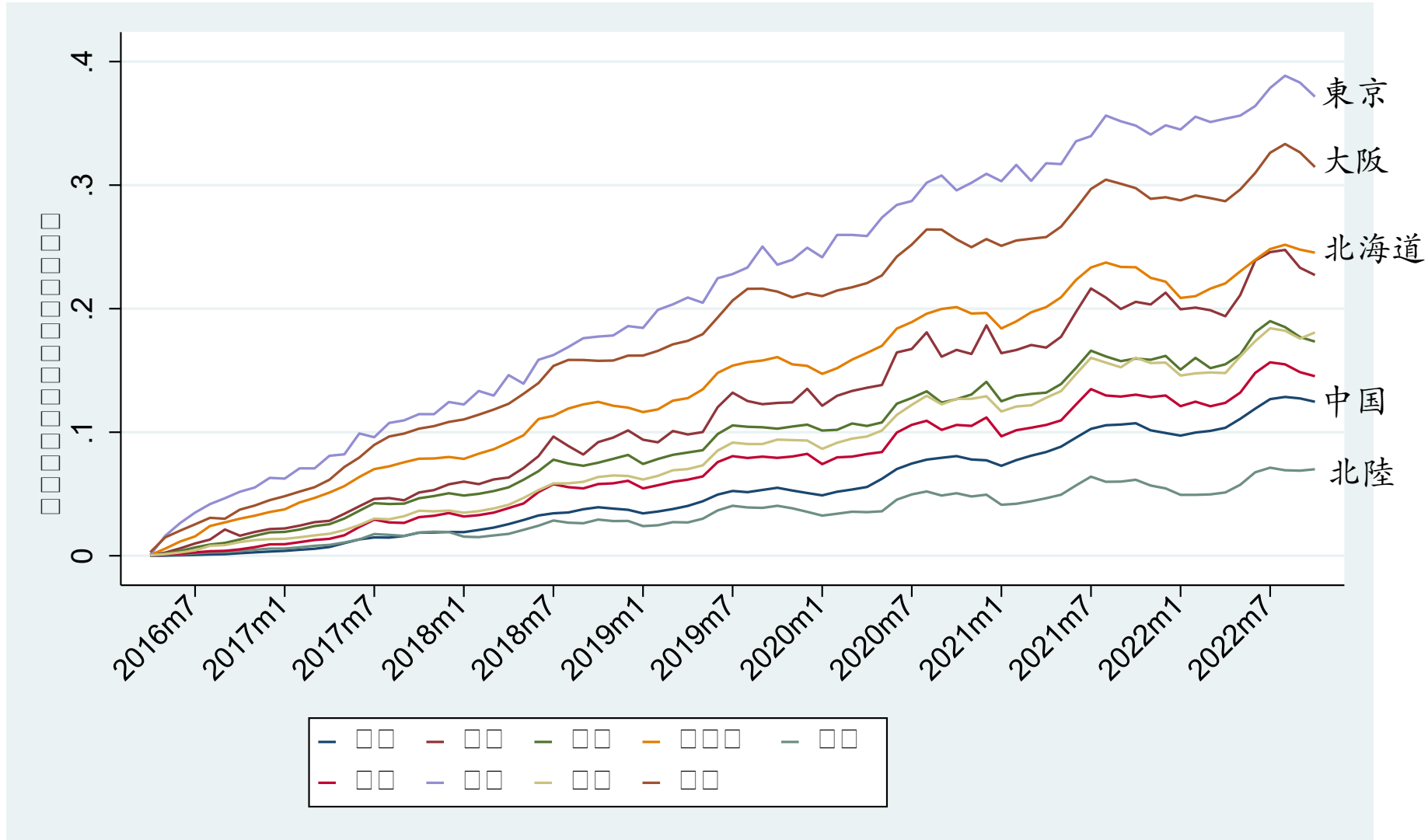


# 再生可能エネルギー発電促進賦課金の推移



# 解釈変数: 新電力取引量の小売市場シェア

## 明らかな群間異質性

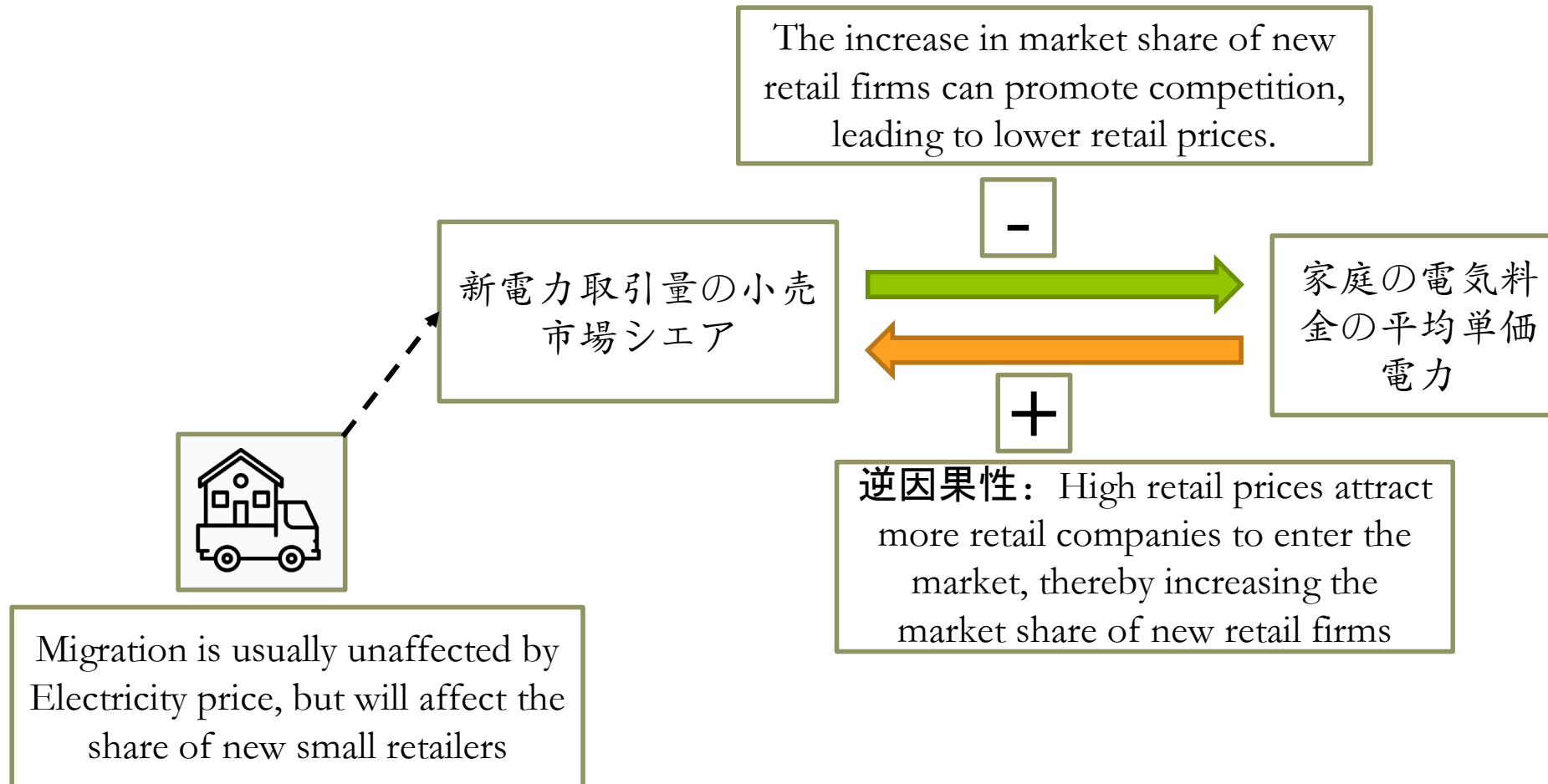


# 実証モデル

$$P_{it}^{Retail} = \alpha t + \gamma Share_{it}^{Liberalization} + \beta_1 P_{it}^{Wholesales} + \beta_2 C_{it}^{Labor} + \beta_3 C_{it}^{Transmission} + \lambda_i + \eta_t + \varepsilon_{it}$$

- $P_{it}^{Retail}$ : 家庭の電気料金の平均単価電力
- $Share_{it}^{Liberalization}$ : 新電力取引量の小売市場シェアは、市場自由化の指標として使用されている。
- 上記のモデルで考慮されている卸売電力価格  $P_{it}^{Wholesales}$ 、雇用コスト  $C_{it}^{Labor}$ 、送電コスト  $C_{it}^{Transmission}$  などに加え、地域固定効果  $\lambda_i$  と月次固定効果  $\eta_t$  を制御している。
- $t$ : 擬似相関 (Spurious Correlation) を回避するために、時間を制御している。
- $\varepsilon_{it}$ : 誤差項の異質性 (時間的自己相関やグループ間の相関) を考慮するため、GLS推定法を用いる。

# 内生性：逆因果性の問題(I)



# 内生性：逆因果性の問題(II)

## Migration and Switch Behaviors

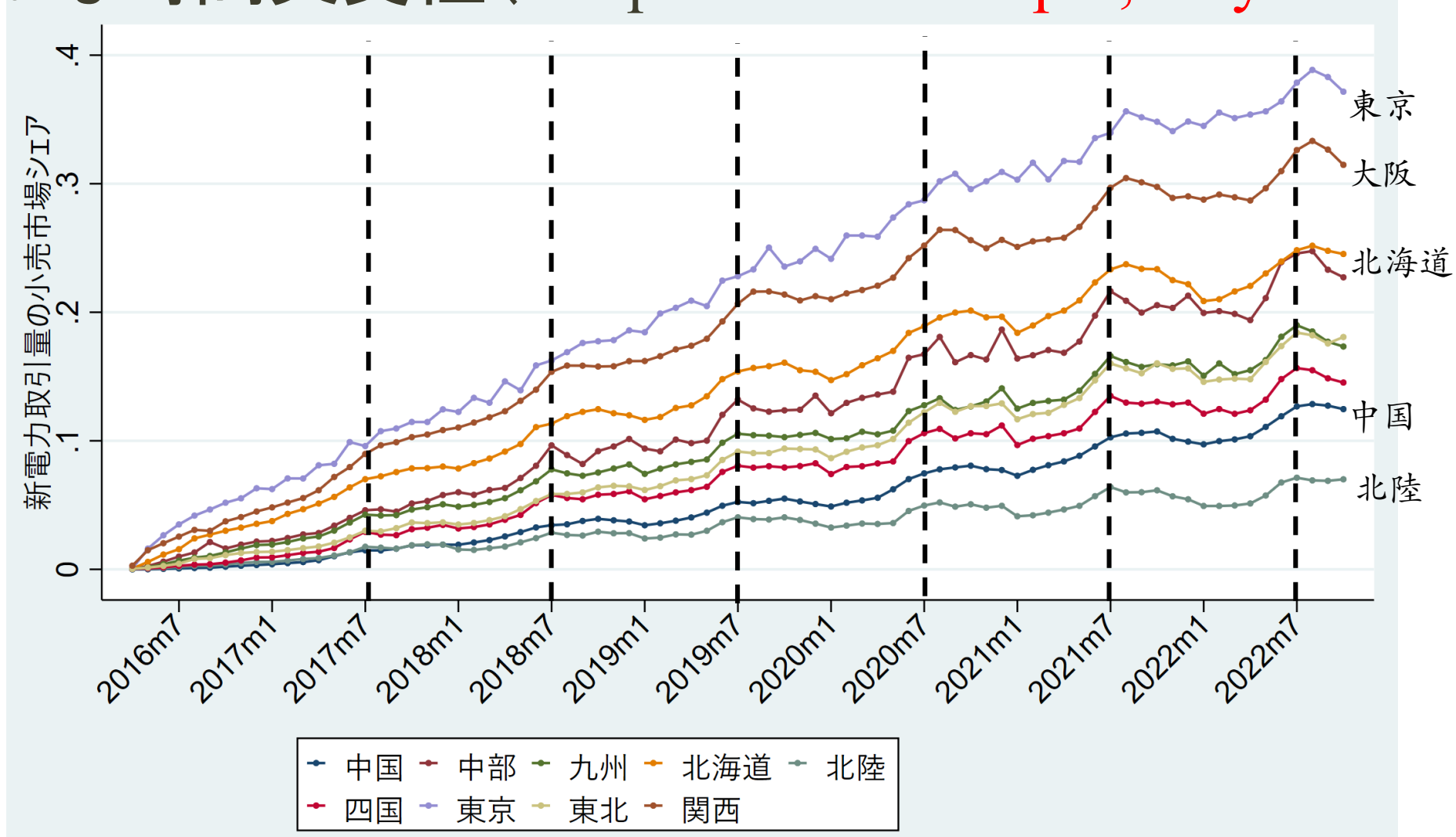


Residents are more likely to switch their contracted electricity retailer after Moving/Migrating:

- Firstly, the **switching costs** associated with changing electricity retailers is lower during the moving process;
- Secondly, electricity retailers often conduct **Marketing/Sales-Promotion activities** during the moving process to attract consumers to choose them as their provider.

# 解釈変数: 新電力取引量の小売市場シェア(再掲)

## 明らかな時間異質性 (Steeper Growth in April, May and June)



# Selection of Instrument Variable(IV): Share of residents migrating to the region

- Residential movements inside the region would **NOT directly** affect the total demand and therefore, the retail price, but will affect the swifts from the Otte Denryoku(大手電力) to the Shindenryoku(新電力).
  - On the one hand, the residential moving behaviors are not likely to be associated by the retail power price.
  - On the other hand, residents are more likely to switch their contracted electricity retailer after moving.
- In Japan, promptly registering one's residential information to the municipal government(市役所) is a legal obligation of residents.
- The info on monthly movement is recorded on the Basic Resident Registration Card(住民基本台帳), and is made public by the local government.
- Therefore, we use the **accumulated share of female and male migration** as the instrumental variables for share of new retailers.



## 4 実証結果

when the proportion of small retailers reaches 100%, the retail electricity price will decrease by 3.431 JPY/kWh

# 固定効果パネルモデルの回帰結果

Spurious Correlation

|                           | (1)<br>baseline0     | (2)<br>baseline1     | (3)<br>baseline2     | (4)<br>baseline3     |
|---------------------------|----------------------|----------------------|----------------------|----------------------|
| Share of New Retailers(%) | 8.243***<br>(0.931)  | -3.002***<br>(0.938) | -3.599***<br>(0.904) | -3.431***<br>(0.893) |
| Wholesale Price time      |                      | 0.066***<br>(0.005)  | 0.124***<br>(0.017)  | 0.118***<br>(0.017)  |
| Wind Output(log)          |                      |                      | 0.044***<br>(0.005)  | 0.041***<br>(0.006)  |
| Solar Output(log)         |                      |                      |                      | -0.378***<br>(0.125) |
| Import(log)               |                      |                      |                      | 0.545***<br>(0.180)  |
| Constant                  | 18.056***<br>(0.120) | 20.338***<br>(0.228) | 19.440***<br>(0.251) | -0.010<br>(0.014)    |
| Region Dummy              | Y                    | Y                    | Y                    | Y                    |
| Month Dummy               | N                    | Y                    | Y                    | Y                    |
| Samples                   | 711                  | 711                  | 711                  | 711                  |
| Groups                    | 9                    | 9                    | 9                    | 9                    |
| Adj R2                    | 0.089                | 0.852                | 0.863                | 0.867                |
| F                         | 78.394               | 52.707               | 57.194               | 57.035               |
| rho                       | 0.478                | 0.890                | 0.887                | 0.907                |

# GLSパネル回帰の結果

when the proportion of small retailers reaches 100%, the retail electricity price will decrease by 3.752 JPY/kWh

|                           | (1)<br>longpanel<br>0 | (2)<br>longpanel<br>1 | (3)<br>longpanel<br>2 | (4)<br>longpanel<br>3 |
|---------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Share of New Retailers(%) | -4.130*** (1.382)     | -3.671*** (1.359)     | -3.752*** (1.350)     | -3.752*** (1.350)     |
| Wholesale Price           |                       | 0.023*** (0.007)      | 0.023*** (0.007)      | 0.023*** (0.007)      |
| time                      |                       | 0.061*** (0.004)      | 0.062*** (0.004)      | 0.062*** (0.004)      |
| Wind Output(log)          |                       |                       | 0.059 (0.039)         | 0.059 (0.039)         |
| Solar Output(log)         |                       |                       | 0.050 (0.074)         | 0.050 (0.074)         |
| Constant                  | 19.419*** (0.407)     | 19.048*** (0.406)     | 17.767*** (1.089)     | 17.767*** (1.089)     |
| Region Dummy              | Y                     | Y                     | Y                     | Y                     |
| Month Dummy               | Y                     | Y                     | Y                     | Y                     |
| Samples                   | 711                   | 711                   | 711                   | 711                   |
| Groups                    | 9                     | 9                     | 9                     | 9                     |

# 操作変数法回帰の結果

when the proportion of small retailers reaches 100%, the retail electricity price will decrease by 3.031 JPY/kWh

|                           | (1)<br>ivregr0       | (2)<br>ivregr1      | (3)<br>ivregr2       | (4)<br>ivregr3       |
|---------------------------|----------------------|---------------------|----------------------|----------------------|
| Share of New Retailers(%) | 18.861***<br>(3.296) | -2.105**<br>(1.062) | -3.325***<br>(1.022) | -3.031***<br>(0.984) |
| Wholesale Price time      |                      |                     | 0.124***<br>(0.017)  | 0.119***<br>(0.017)  |
| Sales of New Retailers(%) |                      |                     |                      | 0.549*<br>(0.303)    |
| Wind Output(log)          |                      |                     |                      | -2.491***<br>(0.554) |
| Solar Output(log)         |                      |                     |                      | -0.342***<br>(0.124) |
| Region Dummy              | Y                    | Y                   | Y                    | Y                    |
| Month Dummy               | N                    | Y                   | Y                    | Y                    |
| Samples                   | 711                  | 711                 | 711                  | 711                  |
| Groups                    | 9                    | 9                   | 9                    | 9                    |
| Adj R2                    | -0.082               | 0.851               | 0.863                | 0.871                |
| F                         | 32.753               | 52.550              | 57.119               | 59.007               |

## 4 まとめと今後の課題

## まとめと今後の課題

- Using data from the period between April 2016 and October 2022, a total of six and a half years, we empirically demonstrate that this policy indeed has a significant lowering effect on prices.
  - For example, between April 2016 and October 2022 in Tokyo, the proportion of electricity sold by new retailers increased to 37.16%, resulting in **a net reduction of 1.2846 yen/kWh** in retail electricity prices.
  - In the nine major distribution regions of Japan, the proportion of electricity sold by retail power companies was 26.69% in October 2022, leading to **an overall decrease of 0.9227 yen/kWh** in retail electricity prices by the end of October.
- The nationwide average penetration rate is around 20%, with the lowest share in the Hokuriku region at only 7%.
- Therefore, how to encourage households to further participate and promote competition will be an important focus of future policies.

# 主要な参考文献

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**ご清聴ありがとうございました**